



# Equipment and Project Leasing & Financing

## WE OFFER YOU...

- EQUIPMENT FINANCING
- CAPITAL LEASES
- OPERATING LEASES
- LOANS
- WORKING CAPITAL
- MERCHANT ACCT. LOANS
- ASSET-BASED FINANCING
- PROJECT FINANCING
- VENDOR PROGRAMS

Lester Salvatierra MBA  
Finance Specialist



## Background

First US Finance LLC is an equipment financing company located in Southern California with origins in the semiconductor market which remains primarily a technology-based lender. We are dedicated to providing equipment leasing and financing programs to meet the expansion and cost reduction goals of companies, municipalities and non-profit groups throughout the United States. Supported by our expert credit team, we are able to work with every customer to provide the best terms and structure for their acquisition. In addition to equipment leasing, we have a variety of business lending solutions.

## Base Services

### Commercial Equipment Financing, Leasing & Loans

We offer equipment financing, leasing and loan programs from \$20,000 to multi-million dollar projects with standard terms from 2 to 7 years. Capital Finances and Loans, with ownership at the end of the term, or Operating Leases, where the equipment can be returned, are available. Financing can also be structured with a 10% or 20% buyout at the end along with customized payment plans. Master Leases can be organized to include multiple vendors for larger projects which are completed in several phases.

### Vendor Programs

We offer Special Vendor Programs to companies that sell their products to other businesses (B2B). We partner to become their in-house finance department, which allows them to offer finance options with each proposal. Branded forms and training are available. Offering credit terms increases the individual sale amount and overall sales for all products immediately and substantially; it's a win-win situation!

### Municipal Financing, Special Project & Asset-Based Financing

We offer financing for all Green Tech projects like Solar energy, LED lighting and custom industrial equipment. Our Municipal Leases, for state government entities involved with local city projects, has terms from 10, 12 and up to 15 years. We also can implement asset-based financing and merchant loans for working capital and lines of credit.

## Commonly Financed Equipment & Projects

- |                                |   |
|--------------------------------|---|
| Computer Networks              | Furniture and Displays                    |
| Industrial machines            | Medical-Dental-Chiropractic equipment     |
| Security and Alarm systems     | Theater Video, Audio and Software systems |
| LED Lighting                   | Commercial Solar                          |
| Commercial Building expansions | Working Capital                           |

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# EQUIPMENT LEASE/FINANCE APPLICATION



Email: Lester@FirstUSFinance.com  
Fax: 866-772-1326  
Direct: 805-217-9896

## COMPANY INFORMATION

Legal Business Name \_\_\_\_\_ Trade Name \_\_\_\_\_  
Company Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Telephone \_\_\_\_\_ Fax \_\_\_\_\_ Website \_\_\_\_\_  
Federal Tax ID \_\_\_\_\_ No. of Years in Business \_\_\_\_\_ Gross Annual Revenues \_\_\_\_\_  
Nature of Business \_\_\_\_\_ Type of Business  Proprietorship  Partnership  LLC  Corporation  Non-Profit

## PERSONAL INFORMATION – Please complete information for all Principals / Officers / Guarantors

Name \_\_\_\_\_ Title \_\_\_\_\_ % Ownership \_\_\_\_\_ Social Security # \_\_\_\_\_  
Home Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  Own Home  Rent Home  
Home Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_ Email \_\_\_\_\_ Monthly Household Income \_\_\_\_\_  
Name \_\_\_\_\_ Title \_\_\_\_\_ % Ownership \_\_\_\_\_ Social Security # \_\_\_\_\_  
Home Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  Own Home  Rent Home  
Home Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_ Email \_\_\_\_\_ Monthly Household Income \_\_\_\_\_

## COMPANY BANK REFERENCE – Please attach last three months' business bank statements (1<sup>st</sup> page only with activity summary)

Bank Name \_\_\_\_\_ Officer Contact \_\_\_\_\_ Phone # \_\_\_\_\_ Account # \_\_\_\_\_  
Bank Name \_\_\_\_\_ Officer Contact \_\_\_\_\_ Phone # \_\_\_\_\_ Account # \_\_\_\_\_

## LEASE / LOAN REFERENCES – Please attach copies of recent monthly payment statements for each account

Lender Name \_\_\_\_\_ Officer Contact \_\_\_\_\_ Phone # \_\_\_\_\_ Account # \_\_\_\_\_  
Lender Name \_\_\_\_\_ Officer Contact \_\_\_\_\_ Phone # \_\_\_\_\_ Account # \_\_\_\_\_

## EQUIPMENT / VENDOR INFORMATION – Please attach copies of equipment quotes

Vendor Name \_\_\_\_\_ Address \_\_\_\_\_ Phone \_\_\_\_\_  
Equipment Description \_\_\_\_\_ Amount \_\_\_\_\_  New  Used

## DECLARATION

The undersigned individual, on behalf of themselves and all others listed on this application recognizing that their individual credit history may be a factor in the evaluation of the credit of the applicant, hereby consents to and authorizes First US Finance LLC, and any assignee, lender or funding service that may be utilized to obtain and use a consumer credit report on the undersigned and all other individuals above, now and from time to time, as may be needed in the credit evaluation and review process and waives any right or claim they would otherwise have under Fair Credit Reporting Act in the absence of this continuing consent. To help the government fight the funding of terrorism and money laundering activities, Federal law requires all financial institutions to obtain, verify, and record information that identifies each person who opens an account. What this means for you: When you open an account, we will ask for your name, address, date of birth (for individuals), and other information that will allow us to identify you. We may also ask to see your driver's license (for individuals) or other identifying documents.

Applicant: \_\_\_\_\_ Signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_  
Applicant: \_\_\_\_\_ Signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_

# Documents Required for Asset-Based Finance Credit Review

## Smaller Business, Corporation or Partnership – 5 owners or less:

1. Credit Application – fill out completely and sign
2. Personal Financial Statement – all owners
3. Current Financial Statements - Balance Sheet and Profit & Loss
4. 3 month's Business bank statements – please include all pages
5. Complete Asset List – all items to be considered as collateral including mortgage and property statements, 401K, pensions, securities, equipment, inventory, etc.
6. Last year's Business tax returns (COMPLETE WITH SCHEDULES)
7. Last year's Personal tax returns – all owners (COMPLETE WITH SCHEDULES)

## Larger Corporation or Partnership – 6 owners or more:

1. Credit Application – fill out completely and sign
2. Current Financial Statements - Balance Sheet and Profit & Loss
3. Interim Financial Statements – Balance Sheet and Profit & Loss
4. 3 month's Business bank statements – please include all pages
5. Complete Asset List – all items to be considered as collateral including mortgage and property statements, 401K, pensions, securities, equipment, inventory, etc.
6. Last year's Business tax returns (COMPLETE WITH SCHEDULES)



Lester Salvatierra • Finance Agent – **First US Finance LLC**  
"Financing Your Future Today"  
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